

| Adopted                         |                                 |                      |
|---------------------------------|---------------------------------|----------------------|
| January 1- December 31, 2020 FY |                                 |                      |
| Revenues                        |                                 | 2020                 |
| 1                               | Interest on Loans               | \$ 198,224.00        |
| 2                               | Interest on Investments         | \$ 140,000.00        |
| 3                               | Other Income                    | \$ 39,078.00         |
| 4                               | Franklin Bldg. Income           | \$ 89,862.00         |
| 5                               | DRI Grant Income                | \$ 250,000.00        |
|                                 | <b>Total Revenue</b>            | <b>\$ 717,164.00</b> |
| Expenses                        |                                 |                      |
| 5                               | Payroll                         | \$ 145,233.00        |
| 6                               | FICA                            | \$ 8,827.00          |
| 7                               | Medicare                        | \$ 2,063.00          |
| 8                               | NYS Unemployment                | \$ 1,743.00          |
| 9                               | Pension                         | \$ 27,495.00         |
| 10                              | Health Insurance                | \$ 24,859.00         |
| 11                              | Dental Insurance                | \$ 857.00            |
| 12                              | Vision Insurance                | \$ 139.00            |
|                                 | Employee Health Savings Account | \$ 4,420.00          |
| 13                              | Guardian Life Insurance         | \$ 477.00            |
| 13                              | Guardian Long Term Disability   | \$ 1,170.00          |
|                                 | Workers Compensation            | \$ 857.00            |
|                                 | Berkshire Hathaway Disability   | \$ 280.00            |
|                                 | Paychex Fee                     | \$ 1,594.00          |
|                                 | Franklin Bldg. Master Lease     | \$ 47,577.00         |
| 14                              | Franklin Bldg. Utilities        | \$ 13,854.00         |
| 15                              | Insurance                       | \$ 3,263.00          |
| 16                              | Utilities                       | \$ 2,379.00          |
| 17                              | Office Equipment                | \$ 4,000.00          |
| 18                              | Occupancy Expense               | \$ 5,717.00          |
| 19                              | Office Expense                  | \$ 9,245.00          |
| 20                              | Professional Fees               | \$ 29,233.00         |
|                                 | Travel & Training               | \$ 3,500.00          |
| 21                              | Membership Dues                 | \$ 1,700.00          |
| 22                              | Rent                            | \$ 19,152.00         |
| 23                              | Miscellaneous                   | \$ 800.00            |
|                                 | Advertising/Marketing           | \$ 1,000.00          |
| 24                              | Sponsorships                    | \$ 13,500.00         |
|                                 | NYS Filing Fee                  | \$ 750.00            |
| 25                              | Rent Subsidy Grant Program      | \$ 4,717.00          |
| 26                              | Investment Fees                 | \$ 7,480.00          |
| 27                              | DRI Grant Expense               | \$ 250,000.00        |
|                                 | <b>Total Expenses</b>           | <b>\$ 637,881.00</b> |
|                                 | <b>Net Income/Loss</b>          | <b>\$ 79,283.00</b>  |